



Karnatak Law Society's
Institute of Management Education and Research
Beltur



HR BOS MEETING 03/08/20

PLATFORM: - GOOGLE MEET

MEMBERS PRESENT

DR.ATUL DESHPANDE	DIRECTOR KLS IMER
DR.KIRTI SHIVAKUMAR	PROFESSOR , KLS IMER
DR.JAGAN MOHAN REDDY	PROFESSOR , SIBM, SIU , HYD
DR.PRASHANTH C	PROFESSOR AND HEAD , SDM -MBA ,
DR.PRAVEEN KULKARNI	PROFESSOR , GIT MBA
MR. TERENCE VAZ	GENERAL MANAGER (HR) , MG GROUP
MS. GIRIJA SHETTY	DEPUTY MANAGER ,QUEST GLOBAL
PROF. SHAILAJA HIREMATH	ASST.PROFESSOR , KLS IMER
DR.SANJAY DESHPANDE	ASST. PROFESSOR , KLS IMER

WELCOME BY DIRECTOR

ABOUT THE MEETING - DR. KIRTI

COMMENTS AND SUGGESTIONS ABOUT THE SYLLABUS: - BY EACH EXTERNAL MEMBER

Q AND A

VOTE OF THANKS BY PROF. SHAILAJA HIREMATH

TIME 3.PM TO 4. 30PM

DIRECTOR
K.L.S. Institute of Management
Education & Research

KARNATAK LAW SOCIETY'S
Institute of Management Education & Research
Adarsh Nagar, Hindwadi, BELAGAVI-590011, KARNATAKA, INDIA.
Approved by **AICTE & UGC**
Permanently Affiliated and Autonomous Institution Under
RANI CHANNAMMA UNIVERSITY, BELAGAVI

MINUTES OF BOS MEETING

DOMAIN: - HR

MEMBERS PRESENT: -

Dr. Atul Deshpande, Director, KLS IMER

	TITLE	NAME	ORGANIZATION
1	Senior Professor	Dr.Kirti S.	KLS IMER
2	2/3 faculty of respective specialization	Prof. Shailaja Hiremath, Dr. Sanjay Deshpande	KLS IMER
3	Two subject experts from outside the parent university.	Dr. A. Jagan Mohan Reddy, Professor (HR), Dr. P.M. Kulkarni Professor	SIBM, Hyderabad GIT (MBA)
4	One expert to be nominated by the vice-chancellor	Dr. Prashant C Professor and Head - Research Centre	Dept of MBA, SDM, Dharwad
5	One representative from industry	Ms. Girija Shetty Deputy Manager ,	Quest Global
6	One meritorious alumnus	Mr. Terence Vaz , General Manager (HR)	MG Group.

DATE & TIME 03/08/20 (3 pm to 4.30 pm)

MODE: - Google meet

Proceedings:

- Dr. Kirti Shivkumar welcomed the members of BOS and moderated the meeting.
- Dr. Atul Deshpande-Director, KLS IMER, Belagavi made opening remark on functioning of BOS and about the expectations from the BOS.
- Internal BOS members briefed the panel about the process of how the syllabus draft of HR courses is prepared.
- The BOS members appreciated the draft syllabus and approved it.
- Prof. Shailaja proposed the vote of thanks.

ABOUT COURSE TITLES: -

The course titles of all HR papers were approved.

Dr. Prashant C brought up issues related to credits and marks allotted towards attendance. He has suggested to check with RCU regulations.

ABOUT COURSE CONTENT: -

The course content was appreciated by the BOS members.

Dr. Prashanth C impressed upon the panel the need to include leadership and strategic management lessons from Indian scriptures like the Ramayana and Mahabharata.

ABOUT PEDAGOGY: -

The entire board agreed that the focus for the upcoming program was to ensure that the syllabus which is so well drafted should be supported by well-planned pedagogy.

- Dr. Praveen Kulkarni suggested extensive use of case studies to develop problem solving and critical thinking in students
- Ms. Girija Shetty, stressed upon the need for more Industry collaboration to ensure students get the real time perspective of HRM.
- Mr. Terence Vaz insisted upon the industry involvement in teaching. He suggested to focus more on HR fundamentals and increase the academic rigor by involving students more and more in presentations, projects etc.

ANY OTHER SUGGESTIONS

- The BOS members emphasized on the following points to enhance learning process keeping the new syllabus in mind:
 - To increase Industry-Institute-Interaction regularly
 - Involve corporates in various academic endeavors
 - Faculty guides need to interact with industry guides during student internship
 - Institute should introduce the concept of faculty internship to improve faculty experience in practical aspects of industry
 - Webinars to be planned and included in the lesson plan itself.
 - Students should be encouraged to write research papers with faculty members to develop their research mindset
 - Mock interviews should be introduced

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MINUTES OF BOS MEETING

DOMAIN: - FINANCE

MEMBERS PRESENT:

	TITLE	NAME	ORGANIZATION
1	Senior Professor	Dr. Atul R. Deshpande Director & Professor	KLS IMER
2	2/3 faculty of respective specialization	Dr. Arif Shaikh Professor	KLS IMER
		Mr. Shrirang Deshpande Assistant Professor	KLS IMER
		Mr. Rahul Mailcontractor Assistant Professor	KLS IMER
3	Two subject experts from outside the parent university.	Dr. M. M. Munshi Professor	VTU, Belagavi
		Dr. Amardeep D. Jadhav Associate Professor	Chhatrapati Shahu Institute of Business Education and Research, Kolhapur
4	One expert to be nominated by the vice-chancellor	Dr. H. Y. Kamble Professor	RCU, Belagavi
5	One representative from industry	Dr. Anilkumar Garag, Director	ISB Infrastructure Pvt. Ltd. Pune & Apeiron Steel Buildings Pvt. Ltd. Belagum
6	One meritorious alumnus	Mr. Ajeej Nadaf Sr. Branch Manager	ICICI Bank, Belagavi

DATE & TIME: 05/08/2020 at 3.30 pm

MODE: - Physical and Online using Google meet



Karnatak Law Society's
**INSTITUTE OF MANAGEMENT EDUCATION
AND RESEARCH**
"Autonomous (UGC)"



Dr. Atul R. Deshpande
Ph.D. M.Phil. M.A. M.B.A. (Finance & M. Business & Finance)
DIRECTOR

Permanently Affiliated to: Karnatak University, Dharwad
Recognized by: AICTE, New Delhi
Approved by: Govt. of Karnataka, Bengaluru

Ref No.: KLS/IMER/30/73/2020

Date: 31.07.2020

I would like to bring to your kind notice that the BoS meeting of Finance Domain is scheduled on 05.08.2020 at our institute from 3.30 pm onwards in the workshop hall of KLS IMER.

The agenda for the meeting is as follows:

- 1) Welcome of the BoS- by Director KLS IMER.
- 2) Consider and approve the course contents of Finance Domain.
- 3) Remarks and feedbacks by members if any.
- 4) Any other matter with the permission of the Chair.

Yours Sincerely

Dr. Atul R. Deshpande,
Director, KLS IMER,
Belagavi

Sy. No. 77, Vadgaon Road, Adarsh Nagar,
Hindwadi, Belagavi - 590 011.
Website : www.klsimer.edu



Under 2 (f) & 12 (B)

☎ (0831) 2405511,12,13. Fax : (0831) 2481745
Cell : 86006 17014
E-mail : director@klsimer.edu

DISCUSSION POINTS: -

ABOUT COURSE TITLES:

1. Dr. Atul Deshpande, Director, KLS IMER welcomed all the members of the BOS and briefed them on the process followed to arrive at the courses and curricula for Finance Specialization. Prior to the BOS meeting, meetings were held by the faculty of the institute, industry representatives and academicians to decide on the courses and titles for the finance specialization.
2. Mr. Shrirang Deshpande briefed the members about the titles of all the courses in finance. He also briefed them about the introduction of some new titles like Behavioural and Personal Finance.
3. Dr. M.M.Munshi sought clarification on Programme structure and specialization courses. Dr. Atul Deshpande clarified on the same and told the gathering that the Finance specializations in various domains will start from the 2nd Semester with 2 electives will be offered in each domain.
4. All the members of the BOS approved the titles for all courses in Finance with no changes to any of the titles.

ABOUT COURSE CONTENT: -

1. Mr. Shrirang Deshpande briefed the members about the contents of all the courses in finance.
2. Dr. H.Y. Kamble suggested that the contents of all the courses should be related to functional area of finance and was satisfied with the contents of the courses.
3. Mr. Ajeej Nadaf, Senior Manager, ICICI Bank suggested the introduction of topics like Money Laundering, CTS (Cheque Truncation System), Robotic Banking and CAIB and JAIB in the course on Banking in India.
4. Dr. Amardeep D. Jadhav, sought clarification on topics related to leverage and costing. Dr. Atul Deshpande and Mr. Shrirang Deshpande clarified the same to his satisfaction.
5. All the members of the BOS approved the contents of all the courses in Finance with modification in one course as mentioned in point 3. The same has been noted and the suggestions will be incorporated in the said course.

ABOUT PEDAGOGY: -

1. All members of the BOS stressed on the importance of using innovative pedagogical tools to deliver the courses keeping in mind the latest development in related courses and changing needs of the job market.

ANY OTHER SUGGESTIONS: -

1. The BOS members suggested that the foundation course should have 4 credits and that the number of credits for specialization courses to be increased from 3 credits to 4 credits. Dr. Atul Deshpande assured of taking up the matter at appropriate forum to address the concerns.
2. The BOS suggested the reduction of attendance marks for internal evaluation and increasing the weightage for Internal Assessment test. The same has been noted and necessary changes will be made to the components of internal marks.
3. The BOS approved the BOE for finance and the same will be sent for approval of the BOE and Academic Council.
4. The members of BOS congratulated the Director and Faculty members for Institute and others who were involved in developing the course titles and course contents for courses related to Finance specialization.

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DIRECTOR
K.L.S. Institute of Management
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30/8/20

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MINUTES OF BOS MEETING

DOMAIN:- MARKETING

MEMBERS PRESENT: -
Dr. Atul Deshpande, Director, KLS IMER

	TITLE	NAME	ORGANIZATION
1	Senior Professor	Dr. S G Chinivar, Professor	KLS IMER, Belagavi
2	2/3 faculty of respective specialization	1. Dr. Sushant Joshi, Associate Professor 2. Mr. Ajay Jamnani, Assistant professor	KLS IMER, Belagavi
3	Two subject experts from outside the parent university.	1. Dr. Prashant Yatgir, Associate Professor 2. Dr. Sanjay V. Hanji Associate Professor & Head, Department of Management Studies	T.A. Pai Management Institute (TAPMI), Manipal, Karnataka Basaveshwar Engineering College (Autonomous), Bagalkot
4	One expert to be nominated by the vice-chancellor	Prof. Nitin Dhopeswar Leading Academician	KLSIMSR, Huballi
5	One representative from industry	Mr. Jitendra Nayak Chairman and MD	Sujikar Group, Hubballi
6	One meritorious alumnus	Mr. Pavan Kulkarni GM, Corporate Strategy	JB Chemicals and Pharmaceuticals Ltd, Mumbai

DATE & TIME: 8th August, 2020 from 11 am to 1 pm

MODE: - Online via Google Meet (Link: <https://meet.google.com/abf-qspc-reh>)

**Agenda for Board of Studies (Marketing Domain)
at KLS IMER on 08.08.2020
(11 am to 12.30 pm)**

Moderator: Prof. Ajay Jamnani, Assistant Professor, KLS IMER

Time	Duration	Designation	By
11 am	05 min	Welcome & Introduce all the panel members	Dr. S. G. Chiniwar, Professor, KLS IMER
11.05	05 min	Introductory Remark	Dr. Atul R. Deshpande, Director & Professor, KLS IMER
11.10	1 hr 30 min	Syllabus Presentation	Dr. Sushant Joshi, Associate Professor, KLS IMER
12.10	5 min	Approval of Board of Examiners	All members
12.15	10 min	Overall comments/suggestions by Experts	All members
12.25	5 min	Vote of thanks	Prof. Ajay Jamnani, Assistant Professor, KLS IMER
12.30	-----	Close the meeting	-----

PROCEEDINGS:

Prof. Ajay Jamnani opened the meeting and moderated the same
Dr S. G Chiniwar welcomed and introduced the resource persons
Dr. Atul R Deshpande, Director, KLS IMER gave opening remarks
Dr. Sushant Joshi, presented the syllabus for marketing domain
Prof. Ajay Jamnani, proposed the vote of thanks

DISCUSSION POINTS: -

ABOUT COURSE TITLES: -

No Changes were made as all the titles were found to be relevant

ABOUT COURSE CONTENT: -

- Overlap of contents between Marketing Management I & II needs to be cross checked
- Material on self-learning topics can be provided as add on to the students
- Suggest a text book for each course that should cover atleast 80 % of syllabus
- Course Content can still be reduced wherever possible. Focus should be on depth of the content.
- Introduce Book Reviews every week/fortnight as a part of curriculum
- To check relevance of National Education Policy (NEP) and connect our syllabus with a view point from next 5 years
- Restrict Course outcomes to only three (maximum)
- Mapping of Taxonomy levels with the kind of assessment through internal valuation
- Can introduce a 2 credit course on Ethics in Marketing
- Swapping/Shifting of 2 subjects between 3rd and 4th Semester ie., 4th Semester subjects Digital Marketing & Strategic Brand Management to be swapped with 3rd semester subject

PROCEEDINGS:

Prof. Ajay Jamnani opened the meeting and moderated the same

Dr S. G Chiniwar welcomed and introduced the resource persons

Dr. Atul R Deshpande, Director, KLS IMER gave opening remarks

Dr. Sushant Joshi, presented the syllabus for marketing domain

Prof. Ajay Jamnani, proposed the vote of thanks

DISCUSSION POINTS: -

ABOUT COURSE TITLES: -

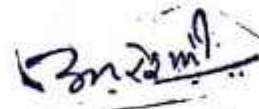
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ABOUT PEDAGOGY: -

- Simulation to be used wherever possible
- Reference of atleast 20 -25 case studies for every subject
- Give more emphasis on Ethics in CRM
- Give more weightage to Sales force management in Sales Management Course
- Digital Aspects can be brought in Strategy Marketing and Models



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Education & Research



Karnatak Law Society's
Institute of Management Education and Research
Belgaum



Agenda for General Management BOS MEETING 10/08/20

Time: 3:30pm to 5:30 pm

- | |
|---|
| • Opening Remarks by the moderator by Dr Sanjay K Deshpande |
| • Formal Welcome by Dr Arif Shaikh |
| • Director Remarks by Dr Atul Deshpande |
| • Presentation by Dr Sushant Joshi |
| • Formal Discussion and deliberation |
| • Concluding remarks by Dr A. B. Kalkundrikar |
| • Vote of Thanks- Dr Sanjay K Deshpande |

Tea and Snacks

DIRECTOR
K.L.S. Institute of Management
Education & Research

BOARD OF STUDIES of KLS IMER (GENERAL MANAGEMENT)

Sl. No.	Name	Designation	Organization	Signature with Date
1	Dr. Atul R. Deshpande	Director	KLS IMER	 10/8/20
2	Dr. Arif Shaikh	Professor	KLS IMER	 10/8/20
3	Dr. Sushant Joshi	Associate Professor	KLS IMER	 10/8/20
4	Dr. Sanjay K. Deshpande	Assistant Professor	KLS IMER	 10/8/20
5	Dr. A.B. Kalkundrikar	Advisor for NAAC	VTU, Belagavi	 10/8/20
6	Dr. A. M. Gurav	Professor	Dept. of MBA, Sivaji University, Kolhapur	 10/8/20
7	Dr. Yathesh Chandra	Associate Professor	VTU, Kalaburgi	 10/8/20
8	Mr. Rahul Phadke	Partner	Prime Industries, Belagavi	 10/8/20
9	Mr. Rajesh Muchandikar	Director	Shree Enterprises, Belagavi	 10/8/20

Bank Details

Sl. No.	Name	Bank Name and Branch	Account Number	IFSC Code
1	Dr. A.B. Kalkundrikar RAHUL PHADKE	ICICI Bank, LTD Belagavi	017601503224	ICIC0000176
2	Dr. A.M. Gurav Dr. Yathesh Chandra	HDFC Bank. Saraswathipuram Mysuru	006510000 89232	HDFC000065
3	Dr. Yathesh Chandra Dr. A.M. Gurav			
4	Mr. Rahul Phadke Dr. A.B. Kalkundrikar	Corporation Bank, Gogte branch Belagavi	5201012064. 50563	CORP060203
5	Mr. Rajesh Muchandikar	The Saraswat Co OP Bank	04220100016829	SREB0000042

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MINUTES OF BOS MEETING

DOMAIN: - General Management

Sl. No.	Name	Designation	Organization
1	Dr Atul R Deshpande	Director	KLS IMER
2	Dr. Arif Shaikh	Professor	KLS IMER
3	Dr. Sushant Joshi	Associate Professor	KLS IMER
4	Dr Sanjay K Deshpande	Assistant Professor	KLS IMER
5	Dr. A.B. Kalkundrikar	Advisor for NAAC	VTU, Belagavi
6	Dr. A. M. Gurav	Professor	Dept. of MBA, Shivaji University, Kolhapur
7	Dr. Yathesh Chandra	Associate Professor	VTU, Kalaburgi
8	Mr. Rahul Phadke	Partner	Prime Industries, Belagavi
9	Mr. Rajesh Muchandikar	Director	Shree Enterprises, Belagavi

DATE & TIME 10/8/2020, 3:30pm to 5:30pm

MODE: - Blended (Off and Online)

PROCEEDINGS:

Dr Sanjay K Deshpande opened the meeting and moderated the same

Dr Arif Shaikh welcomed the gathering

Dr Atul R Deshpande, Director, KLS IMER gave opening remarks

Dr Sanjay K Deshpande, Proposed the vote of thanks

DISCUSSION POINTS: -

ABOUT COURSE TITLES

- It was suggested and decided to rechristen the name of the foundation courses titled "*Fundamentals of Statistics*" to "*Basics of Statistics & Mathematics*".
- It was suggested to rechristen the course title "*Decision Sciences*" as "*Data Analytics*" or "*Business Intelligence*" as it is more appealing to recruiters.
- It was suggested to retitle "SERI" as "Field study" to fulfill NAAC requirements and attach credits to the same it make more purposeful.

ABOUT COURSE CONTENT: -

- For the foundation course titled "*Communication skills*" it was suggested and decided to make use to action words, make use for more role plays, Profession based communication to become a professional should be the main objective of this course.
- For the existing foundation course titled "*fundamentals of statistics*". Offered in the first semester, it was suggested to include topics like square root, panel data, and mathematical functions.
- For the course titled "*Principles of Management*" offered in first semester include contemporary practices. Swapping of module IV to module iii was suggested.
- It was suggested for the course "*Decision sciences*" offered in the first semester regression and correlation should go together and to be taught in sequence.
- For the course titled "*Applied economics*" offered in the first semester it was suggested to include numerical problems on BEP and Demand Forecasting, Economies of Scale, Calculation of Incremental demand, Measurement of Production Function, Elasticity of demand. It was further suggested in the same course that "L shaped" cost curve, recent work of

Cop Douglas , Incremental cost, Pricing in practice, Contestable approach, Oligopoly , Cartel to be included. It was also decided that, the faculty in charge of teaching the said course to discuss the additions with the Director, KLS IMER and Dr A B Kalkundrikar.

- For the course titled "*Applied economics*" offered in the first semester the following Books were recommended 1. "**Managerial Economics**" by Vashne & Maheshwari. 2 "**Managerial Economics**" by Haynes, Mote, Paul
- For the course titled "*Entrepreneurship Development*" offered in the first semester, it was suggested to include case studies of failed entrepreneurs, students may learn more from failed entrepreneurs. It was further suggested to extract articles, schemes, case studies from udyogmitra.com. Assignments on preparing business plans to be given to the students was decided too.
- For the course titled "*Human Behaviour at Work*" offered in the second semester, it was suggested to include the topics namely conflict management and Social Intelligence in module 5.
- For the course "*Business Research Methods*" offered in the second semester, the Books titled "*Research Methodology* " written by Sadhu, "*Research Methodology*" written by Gopal are to be included in reference list.
- For the course titled "*Global Business Environment*" offered in the second semester, it is suggested to include topics like Balance of Trade (BOT), Balance of payment (BOP), and Economic Integration. Director KLS IMER suggested to include topics like Regional cooperation. Furthermore the input from industry experts was to include International law as well, to facilitate students better understand trade regulations. International Law handbook can be a reference material.
- For the course titled "**SERI**" offered in the second semester, Students should made to study on Rural Infrastructure, Problems in Rural Education and Schooling, Digital Literacy, Green Cover, Pollution issues and control. SERI should be a skill based course. It was suggested to include credit for this course in order to make it more rigorous.
- "**Corporate Law**" a course offered in fourth semester should be completely revamped by incorporating latest amendments, and latest laws namely completion Act 2002, Pollution control Act 1981 , Environmental Protection Act 1986 , Consumer Protection Act 1986, and other relevant ones besides teaching the excerpts of Indian contract Act 1872, Companies Act 1956 and amended in 2013.

ABOUT PEDAGOGY: - Exclusive focus should be given on case studies or case based method. Role plays and Presentation by students should be exclusive focus on.

ANY OTHER SUGGESTIONS:-

- Foundation Courses should have not have credits
- For all the subjects there should be two sets of books i.e. recommended books and reference books. Recommended books should be used for academic purposes like question paper setting to benefit the students.
- Skill based programs should have more emphasis to ensure we fulfill the requirements of NEP 2020.
- CBCS- Choice based Credit System should offered during first and second semester with a wide choice for the students. If required faculty can be outsourced to teach the needed subjects if they students desire. Open electives should be offered too.
- To ensure we follow the path of sustainable development and enable holistic development. Courses like Disaster Management, Civic responsibility, Constitution personality development program (PDP).
- Value added courses on Forex Management, Treasury management and likewise can also be offered to make the students more employable.



(Dr. Arif Shaikh)



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MINUTES OF BOS MEETING

DOMAIN: - Entrepreneurship & Family Business Management

MEMBERS PRESENT: -

Dr. Atul Deshpande, Director, KLS IMER

	TITLE	NAME	ORGANIZATION
1	Senior Professor	Dr. Atul Deshpande	Director, KLS IMER
2	2/3 faculty of respective specialization	Mr. Ameet Kulkarni Mr. Shreekant Naik	KLS IMER KLS IMER
3	Two subject experts from outside the parent university.	Dr. Nitin Kulkarni Dr. Prasad Roodagi	Professor & Director KLE Centre for Technology Innovation and Entrepreneurship(CTIE) Professor & Director KLE IMSR, Hubballi
4	One expert to be nominated by the vice-chancellor	Mrs. B. R. Poornima	State Incharge, EDII, Regional Centre, Bengaluru
5	One representative from industry	Mr. Nataraja Krishnan	Principal Consultant, Human Endeavour, Bengaluru
6	One meritorious alumnus	Mr. Sanotsh Hargoli	NicheTree Consulting and Corporate Training, Belagavi

DATE & TIME: 07-08-2020, 02:30 PM TO 4:30 PM

MODE: - Google meet- online mode

DISCUSSION POINTS: -

ABOUT COURSE TITLES: -

All BoS members appreciated and suggested no changes in course titles.

ABOUT COURSE CONTENT: -

1. Consider international case studies like amazon in entrepreneurship development subject-module 2.
 2. Application oriented and experimental learning.
 3. Course-New Product Design and Development- add IDEO model – Human centered approach.
 4. Course- Rural Entrepreneurship: Course project on understanding challenges of rural enterprises.
 5. Course-Micro, Small and Medium Enterprises: Somewhere comparing Indian SME's with other successful SME countries like Israel, US might help to bring in some innovations.
 6. Course- New Venture Creation: Introduction of regulations related to Tax, GST.
-

ABOUT PEDAGOGY: -

1. Case study discussion concept wise.
2. Workshop format with a gap between workshops for idea and design thinking.
3. Share academic content to students well in advance. Bring pre-read concept, more practical discussion in classrooms.
4. Resource materials- videos from EDII and Teaching notes from TISS.
5. Course-New Product Design and Development: Dis-assembling a product (commonly used) and trying to analyze its design and useability.
6. Course- Creating Business Plans: Workshops on using these learnings to develop a solution and pitch it.
7. Course- New Venture Creation: Interaction with local businesses on their experience with starting a venture.
8. Cover topic of family business governance through workshop mode.
9. Conduct sessions from people who run family business.
10. Course-Creating Business Plans: Case study: HCL to HP, HCL founder Shiv Nadar.

ANY OTHER SUGGESTIONS: -

1. Enthusiastic and willing teachers and support system
2. Conducive student catchment area (many small/family businesses)
3. You can augment this course with many of the GOI plans like – IIC, NISP, ARIIA, IMPACT.
4. Positioning of the program has to be done right for better acceptability and should match the expectations of the students/their families.
5. Students study a lot of theory under this program, hence some part of it may be made to experience and learn from it. E.g. Corporate entrepreneurship, understanding a social challenge, working to build an innovative solution.
6. Senior generation-junior generation businessmen workshop. i.e. workshop for both the generation one in each semester.
7. Design two months SIP- model. Preferably SIP should be applied in their(students') family business.
8. Mentoring model to be applied.
9. How do we measure the success of this program? Some metrics to track may help!
Some of the success metrics may be considered are,
 - a. Number of student enrolments YOY
 - b. Number of startups coming out of this program
 - c. Number of family businesses involved in some form or the other in this program
 - d. Number of industry/expert mentors associating with program


(Anant V. Bhatnagar)


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MINUTES OF BOS MEETING

DOMAIN: - Information Technology (IT)

MEMBERS PRESENT: -

Dr. Atul Deshpande, Director, KLS IMER

	TITLE	NAME	ORGANIZATION
1	Senior Professor	Prof. Deepa Saibannavar	Asst Prof & IT Coordinator KLS IMER, Belagavi
2	2/3 faculty of respective specialization	1. Dr. Santosh S. Saraf 2. Prof. Sumanth P Desai	1. HOD & Professor, Dept of ECE, KLS GIT, Belagavi 2. Asst Prof, KLS IMER, Belagavi
3	Two subject experts from outside the parent university.	1. Dr. Mallikarjun M. Math 2. Dr. S Rohitraj	1. Professor and Head, Computer Center, KLS GIT, Belagavi 2. Professor & Head, Dept of MBA, Jain college of Engineering, Belagavi
4	One expert to be nominated by the vice-chancellor	Dr. Aravind Reddy	Asst. Prof., MS Ramaiah Institute of Management, Bengaluru
5	One representative from industry	Dr. Prakash Mugali	MD, Enerzi Group, Belagavi
6	One meritorious alumnus	Prof. Padma Dandennavar	Asst. Prof., Dept of CSE, KLS GIT, Belagavi

DATE & TIME: Friday, 7th August 2020 at 3.00 p.m.

MODE: - Online (Google Meet)

Minutes	
Agenda No.	
1	Dr. Atul Deshpande, Director, KLS IMER welcomed the members and briefed about IMER progress in introducing IT Specialization
2	Introduction to Course Structure, Credits and IT Specialization <ul style="list-style-type: none"> Prof. Deepa Saibannavar, Asst. Prof. & IT Coordinator, KLS IMER briefed the members about the course structure, credits and IT Specialization. Mr. Sumanth Desai Asst. Prof., KLS IMER introduced the panel members.
3	Remarks/Suggestions by Dr. Aravind Reddy, Asst. Prof., MS Ramaiah Institute of Management, Bengaluru (VC, Nominee) <ul style="list-style-type: none"> R programming must be introduced as a part of Foundation course Software Project Development ; Entire syllabus can be shifted to Third or Fourth Semester For courses like DBMS, Web Technologies, Python for Beginners the entire assessment (40 marks) can be made as practical exam by inviting examiner from reputed universities/institutions Data Warehousing and Data Mining. Mobile App development programming can be added in the courses like Web technologies A part of syllabus can be moved to DBMS and the syllabus can be replaced by "Data mining and Business Intelligence - using Tableau or Qlikview". The entire assessment (40 marks) can be made as practical exam by inviting examiner from reputed universities/institutions. Computer Network Management should be replaced by some other subject.
4	Remarks/Suggestions by Dr. Mallikarjun M. Math, Professor and Head, Computer Center, KLS GIT (First Subject Experts outside the parent University) <ul style="list-style-type: none"> Prerequisites of each course should be mentioned For 4 credits 52hours of teaching and for 3 credits 42hours of Teaching is sufficient.
5	Remarks/Suggestions by Dr. S Rohitraj, Professor & head, Dept of MBA, Jain college of Engineering, Belagavi (Second Subject Experts outside the parent University) <ul style="list-style-type: none"> In MIS, along with Artificial Intelligence, Virtual reality and augmented reality can be added. In Data Warehousing and Data Mining Concept of Big Data can be added, as it is an emerging field.
6	Remarks/Suggestions by Dr. Prakash Mugali, MD, Enerzi Group, Belagavi (Industry Representatives)

	<ul style="list-style-type: none"> • More number of credits should be allocated to practicals (50% for theory and 50% of practical). • Some articles and concepts like current trends in technologies which are beyond text books should be included in the pedagogy.
7	<p>Remarks/Suggestions by Dr. Santosh S. Saraf, HOD & Professor, Dept of ECE, KLS GIT (Faculty of Respective Specialization)</p> <ul style="list-style-type: none"> • General observations are Text Book latest editions have to be included. • Case studies to be included. • Course contents are adequate.
8	<p>Remarks/Suggestions by Prof. Padma Dandennavar, Asst. Prof., Dept of CSE, KLS GIT (Alumni Representative)</p> <ul style="list-style-type: none"> • For Subjects like Social Media and Web Analytics, Data Warehousing and Data Mining and ERP to have practical demonstration of the course • Data Warehousing and Data Mining: Inclusion of Data Mining in Marketing/ Digital Marketing as a module can be explored. • As part of the lab assignment student batches of 3/4 may be asked to implement a dynamic web site putting the concepts studied in theory into implementation. • In Database Management Systems and DBMS Lab ER-Relational mapping is should be added which is needed for creating/populating/querying tables. • Certification courses like data visualization using Tableau, Digital Marketing etc. should be introduced.
9	<p>BOE Suggestions</p> <ul style="list-style-type: none"> • BOS members will be sending recommendations for BOE members by email.
10	Mr. Sumanth Desai moderated and concluded the meeting

Deepa Saibannavar

Ms. Deepa Saibannavar



Atul R. Deshpande

Dr. Atul R. Deshpande



**INSTITUTE OF MANAGEMENT
EDUCATION AND RESEARCH**
(AUTONOMOUS)
AGENDA

Board of Studies Meeting (HR Domain)

Date: 18.08.2021

Mode: Online

Timing: 4.15pm to 5.15 pm

Sl. No	Agenda Point	Member	Duration
1	Welcome address	Dr. Atul R. Deshpande Director- KLS-IMER	5 Min
2	Review of the previous meeting minutes	Mrs. Shailaja Hiremath Coordinator- BoS (HR Domain)	5 Min
3	Information about the courses to be offered in the upcoming Semesters under the HR domain	Dr. Sanjay Deshpande Assistant Professor-KLS IMER	10 Min
4	Remarks and feedbacks by members	1. Dr. Jagan Mohan Reddy, Professor, Hyderabad 2. Dr. Prashantha C, Professor, Department of Management Studies, SDMCET, Dharwad 3. Dr. Praveen M. Kulkarni, Professor, Department of MBA, KLS GIT, Belagavi 4. Mr. Terence Vaz, GM, Mahindra Group, Mumbai 5. Ms. Girija Shetty, DM, QuEST Global	6 Min 6 Min 6 Min 6 Min 6 Min
5	Approval of panel of question paper setters & answer script evaluators for 2 nd , 3 rd and 4 th Semesters by members	Dr. Sanjay Deshpande Mrs. Shailaja Hiremath	3 Min
6	Any other matter with the permission of the Chair	Mrs Shailaja Hiremath	5 Min
7	Vote of thanks	Dr. Sanjay Deshpande	2 Min

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KLS Institute of Management
Education & Research



Karnatak Law Society's
**INSTITUTE OF MANAGEMENT
EDUCATION AND RESEARCH**
(AUTONOMOUS)

ATTENDANCE

Board of Studies Meeting (HR Domain)

Mode: Online

Timing: 4.15pm to 5.15 pm

Date: 18.08.2021

Sl. No	Member	Signature
1	Dr. Atul R. Deshpande Director- KLS-IMER	
2	Mrs. Shailaja Hiremath Coordinator- BoS (HR Domain)	
3	Dr. Sanjay Deshpande Assistant Professor-KLS IMER	
4	Dr. Jagan Mohan Reddy, Professor, Hyderabad	Online
5	Dr. Prashantha C, Professor, Department of Management Studies, SDMCET, Dharwad	Online
6	Dr. Praveen M. Kulkarni, Professor, Department of MBA, KLS GIT, Belagavi	Absent
7	Mr. Terence Vaz, GM, Mahindra Group, Mumbai	online
8	Ms. Girija Shetty, DM, QuEST Global	

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MINUTES OF BOS MEETING

DOMAIN: - HR

MEMBERS PRESENT: -

Dr. Atul Deshpande, Director, KLS IMER

	TITLE	NAME AND DESIGNATION	ORGANIZATION
1	Director	Dr. Atul R. Deshpande, Director	KLS IMER
2	Coordinator-BoS (HR)	Prof. Shailaja Hiremath, Assistant Professor	KLS IMER
3	Faculty member from respective specialization	Dr. Sanjay Deshpande, Assistant Professor	KLS IMER
4	Subject expert from outside the parent university	Dr. A. Jagan Mohan Reddy, Professor (HR)	Hyderabad
5	One expert nominated by the Vice-chancellor-RCU	Dr. Prashantha C Professor	Department of MBA, SOM, Dharwad
6	One representative from industry	Ms. Girija Shetty, Deputy Manager	Quest Global, Belagavi
	One meritorious alumnus	Mr. Terente Vaz, General Manager (HR)	MG Group.

DATE & TIME 18/08/20 (4.15 pm to 5.15 pm)

MODE: - Online via Google meet

PROCEEDINGS: -

- Dr. Atul Deshpande-Director, KLS IMER, Belagavi welcomed the members of BoS. Sir made opening remarks and briefed about the expectations from the BoS members.
- Prof Shailaja Hiremath reviewed the minutes of the previous meeting
- Dr. Sanjay Deshpande presented the detailed syllabus of the courses to be offered in the upcoming Semesters (II, III & IV) under the HR domain
- Remarks and feedback was provided by members.
- Dr. Sanjay Deshpande proposed the vote of thanks.

ABOUT COURSE TITLES AND CONTENT: -

The course titles and syllabus of all HR papers were appreciated by the BoS Members.

REMARKS AND SUGGESTIONS BY MEMBERS: -

Dr. Jaganmohan Reddy:

- Explore possibilities for faculty internship
- Stress on individual social responsibility while discussing CSR Course as a precursor;
- Use cases such as Bajaj auto trade union, while discussing paradigm shift in industrial relations, while teaching course on Legal Environment of Employment
- Refer to latest incidents of sportsman withdrawing from events owing to mental well-being etc for course on Interpersonal Effectiveness

Dr. Prashantha C

- Provide 'Emotional Intelligence' boosting workshops/programs
- Provide hands on experience/ practical, using software on HR Analytics

Mr. Terence Vaz

- Focus on enhancing conceptual knowledge of HR students
- Emphasise more on usage of Online Platform like Zoom and make them be comfortable using digital platforms for T & D process

Ms. Girija Shetty

- Have on mandatory paper each semester which is essential from foundation perspective
- Case Studies list to be prepared which would be used for HR Courses and be shared with BoS members for review and suggestions
- Labour Laws-Ensure Developments in Labour Code are covered at appropriate time
- Increase Industry Interaction-Which helps get a perspective of what is happening in the current world
- Enrol for NHRDN Institutional Membership, which will enable Faculty-Industry Interaction
- Decision Science Paper is key for Analytical Fundamentals
- Strengthen content of Interpersonal Effectiveness Course to help student development
- Add contemporary Leadership Development Concept
- Revisit Text Books/ Recommended books used for each Course, add more references, current editions, new books by latest International authors
- Revisit Introducing Courses in logical/appropriate sequence from I to IV Semester, as some courses act as input to the other course.


Mrs. Shailaja G. Hiremath
Coordinator-BoS (HR Domain)




Dr. Atul R. Deshpande
Director-KLS IMER

KLS Institute of Management Education and Research (Autonomous)
Belagavi

Board of Studies (BoS) Meeting- Finance Domain

Scheduled on- 17.08.2021

Timings- 4:15pm to 5:15pm

Venue- Workshop Hall

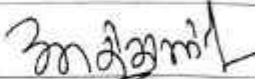

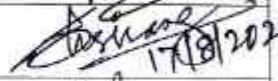



Agenda of the Meeting

Sl. No	Agenda Items	Person Incharge
1	Welcome of the BoS Members	Dr. Atul Deshpande Director KLS IMER
2	Review of the previous meeting minutes	Prof. Shrirang Deshpande
3	Information of courses offered for 2 nd & 3 rd Semester under finance domain	Prof. Shrirang Deshpande
4	Approval of panel of question paper setters and answer script evaluators for 2 nd & 3 rd Semester	Dr. Arif Shaikh
5	Remarks and feedback by members if any	
6	Any other matter with permission of the Chair	
7	Vote of Thanks	Prof. Rahul Mailcontractor

Moderator- Dr. Arif Shaikh


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BOS MEETING ATTENDANCE
DOMAIN: - FINANCE

S.NO.	NAME	ORGANIZATION	SIGNATURE
1	Dr. Atul R. Deshpande Director & Professor	KLS IMER	
2	Dr. Arif Shaikh Professor	KLS IMER	
3	Mr. Shrirang Deshpande Assistant Professor	KLS IMER	 17/8/2021
4	Mr. Rahul Mailcontractor Assistant Professor	KLS IMER	
5	Dr. H. Y. Kamble Professor	RCU, Belagavi	Sought Leave of Absence.
6	Dr. M. M. Munshi Professor	VTU, Belagavi	Attended Online
7	Dr. Amardeep D. Jadhav Associate Professor	Chhatrapati Shahu Institute of Business Education and Research, Kolhapur	Attended Online
8	Dr. Anilkumar Garag, Director	ISB Infrastructure Pvt. Ltd. Pune & Apeiron Steel Buildings Pvt. Ltd. Belagum	
9	Mr. Ajeej Nadaf Cluster Head	ICICI Bank, Belagavi	

2021

DATE & TIME: 17/08/2020 at 4.15 pm
MODE: - Physical and Online using Google meet

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MINUTES OF BOS MEETING
DOMAIN: - FINANCE
MEMBERS PRESENT:

	TITLE	NAME	ORGANIZATION
1	Senior Professor	Dr. Atul R. Deshpande Director & Professor	KLS IMER
2	2/3 faculty of respective specialization	Dr. Arif Shaikh Professor	KLS IMER
		Mr. Shirang Deshpande Assistant Professor	KLS IMER
		Mr. Rahul Mailcontractor Assistant Professor	KLS IMER
3	Two subject experts from outside the parent university.	Dr. M. M. Munshi Professor	VTU, Belagavi
		Dr. Amardeep D. Jadhav Associate Professor	Chhatrapati Shahu Institute of Business Education and Research, Kolhapur
4	One expert to be nominated by the vice-chancellor	Dr. H. Y. Kamble Professor	RCU, Belagavi
5	One representative from industry	Dr. Anilkumar Garag, Director	ISB Infrastructure Pvt. Ltd. Pune & Apeiron Steel Buildings Pvt. Ltd. Belagum
6	One meritorious alumnus	Mr. Ajeej Nadaf Sr. Branch Manager	ICICI Bank, Belagavi

DATE & TIME: 17/08/2021 at 4.15 pm

MODE: - Physical and Online using Google meet

DISCUSSION POINTS: -

Welcome of the BoS- by Director KLS IMER.

1. Dr. Arif Shaikh introduced the members for the BOS and requested Dr. Atul Deshpande to formally welcome the members of BOS.
2. Dr. Atul Deshpande, Director, KLS IMER welcomed all the members of the BOS. He spoke about the expectation he had from the BOS to make the courses in Finance more contemporary, experiential and in line with NEP 2020

Review of the previous meeting minutes: -

1. Prof. Shirang Deshpande reviewed the minutes of the previous minutes and briefed the BOS on the same. The suggestion given by the BOS members were incorporated in the respective

Information of courses offered for 2nd & 3rd Semester under Finance domain

1. Prof. Shirang Deshpande briefed the BOS on the contents of the courses offered in Finance specialization for the Second semester which includes Financial Management as Core Course and Financial Planning and Costing, Banking in India and Financial Markets & Institutions as Electives. The students can opt for two courses for Core Finance Specialization or One course for dual specialization.
2. Dr. M M Munshi sought clarification on the course Financial Planning and Costing with regards to concepts like Cost Sheet and Fund flow and Cash flows. The same was clarified by Prof. Shirang stating that the concepts were part of course offered in the first semester.
3. Dr. Amardeep D. Jadhav suggested to include practical assessment in Financial Planning and Costing and if possible field visit to a company or any small business to understand the way in which costing is done.
4. Dr. Anil Garag suggested to have an assignment on costing for micro entrepreneurs instead of sending the students to a large organization and costing in co-corporative banks to understand service costing. He also sought clarification on the assessments in Financial Markets and Institutions. Prof. Rahul Mailcontractor briefed him on the same. Dr. Garag suggested to conduct mock trading session for the students of the course.
5. Prof. Shirang Deshpande briefed the BOS on the contents of the courses offered in Finance specialization for the Third semester which includes Security Analysis & Portfolio Management, Financial Derivatives, Personal Tax Planning, Corporate Valuation and Management of Mutual Funds. The students can opt for four courses for Core Finance Specialization or two course for dual specialization.

6. Dr. M M Munshi sought clarification on the electives being offered and the way they will be offered for core and dual specialization.
7. Dr. Munshi and Dr. Garag were of the opinion that the title of the course Management of Mutual Funds must be altered. They were assured that their suggestion will be considered for the next cycle as it was not possible to alter the course name in current cycle.
8. Dr. Garag also suggested to include worksheet for tax returns filing for Personal Tax Planning course.
9. The course contents were approved by the BOS for the 2nd and 3rd Semesters with the above suggestions

Approval of panel of question paper setters & answer script evaluators for 2nd & 3rd Semester: -

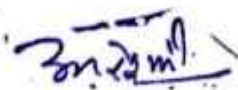
1. Dr. Arif Shaikh proposed the names of question paper setters & answer script evaluators for 2nd & 3rd Semesters, the same was approved by the BOS.

Remarks and feedbacks by members if any

1. Mr. Ajeer Nadaf sought a few clarifications on the course Banking in India and asked to cover topics such as Insolvency and Bankruptcy Code (IBC). He also asked to introduce concepts like financial fraud, phishing, malware, Financial fraud prevention in the above mentioned course.
2. Dr. Anil Garag asked to introduce training in value added courses offered by Institute of Valuers such as Securities and Financial assets or certification courses offered by Corporate Finance Institute.

Any other matter with the permission of the Chair.

1. Dr. Atul Deshpande appreciated the suggestions given by all BOS members and assured that the same would be include in the curriculum with relevant changes. He also appreciated suggestions on value added courses given by Dr. Anil Garag.



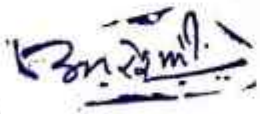
Dr. Atul Deshpande,
Director & Chairman,
BOS Finance



Karnatak Law Society's Institute of Management Education and Research
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Proposed Agenda for the 2nd Board of Studies Meeting (Marketing Domain) to be held on 18.08.2021 from 3.00 pm to 4.00 pm

Time	Duration	Activity	By
3 pm	05 min	Welcome & Introduction of the Panel Members	Dr. S. G. Chiniwar, Professor, KLS IMER
3.05	05 min	Introductory Remarks	Dr. Atul R. Deshpande, Director & Professor, KLS IMER
3.10	10 min	Review of Semester - 1	Dr. S. G. Chiniwar, Professor, KLS IMER
3.20	20 min	Discussion on Semester 2 & 3 courses	Dr. Sushant Joshi, Associate Professor, KLS IMER
3.40	5 min	Approval of Additional Board of Examiners	All members
3.45	5 min	Overall comments/suggestions by Experts	All members
3.50	5 min	Vote of thanks	Dr. Ajay Jannani, Assistant Professor, KLS IMER



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Date: 18.08.2021

Minutes of the Meeting

Meeting for 2nd Board of Studies (Marketing Domain) took place on Wednesday, August 18 between 3:00 - 4:15 pm online via Google Meet : <https://meet.google.com/ukj-dcyh-foe> to review the progress on Semester 1 and invite suggestions on Semester 2 & 3 subjects. Following suggestions were given by the members

Semester II

1. Marketing Management- II
 - To cross check on evaluation & weightage w.r.t CO-4
 - Introduce Blue Ocean & Red Ocean Strategy
 - To discuss cases in Values and Ethics
 - Focus on content and delivery
2. Services Marketing
 - Practical activity on dimensions of service eg: Architecture may require many support services in accomplishing the project
3. Consumer Behaviour
 - Students to have projects especially on Qualitative Research w.r.t local issues
 - To introduce Art of story telling

Semester III

1. B2B Marketing:
 - Orientation of subject can be made more interesting
 - Projects on marketing of non- technical products
 - Experience sharing on Loyalties, the companies build over time
2. Digital Marketing
 - Emphasis on Reach, Impression, Reputation, PR Management, Social Listening
 - Marketing of Digital Goods

Others

Useful e-resources were shared for overall value addition for marketing students

- Campaigns around the world – Cases, Insights and Learnings by Zeenat Kazi
- H2H Marketing – The genesis of Human to Human Marketing by Phillip Kotler & Waldemar
- Jaspreet Bindra – The Tech Whisperer

Members Present

External

1. Dr. Prashant Yatgir, Associate Professor, TAPMI, Manipal
2. Dr. Sanjay Hanji, Associate Professor & Head, Department of Management Studies, Basaveshwar Engineering College, Bagalkot
3. Mr. Jitendra Nayak, Chairman & MD, Sujikar Group, Hubballi
4. Mr. Pawan Kulkarni, GM Strategy, JB Chemicals, Mumbai
5. Prof. Nitin Dhopeswar, Leading Academician, KLE IMSR, Hubballi

Internal

1. Dr. Atul Deshapande, Director, KLS IMER
2. Dr. S G. Chiniwar, Professor, KLS IMER
3. Dr. Sushant Joshi, Associate Professor, KLS IMER
4. Dr. Ajay Jamnani, Assistant Professor, KLS IMER

Resolution

Semester II

Suggestions	Action Plan
Marketing Management- II	
To cross check on evaluation & weightage w.r.t CO-4	To be discussed
Introduce Blue Ocean & Red Ocean Strategy	Already introduced in Strategic Management in Semester 3
To discuss cases in Values and Ethics	Scope for this covered in Foundation Course - Human Value & Professional Ethics
Focus on content and delivery	Will be taken care as part of pedagogy
Services Marketing	
Practical activity on dimensions of service eg: Architecture may require many support services in accomplishing the project	Will be taken care of as part of practical project
Consumer Behaviour	
Students to have projects especially on Qualitative Research w.r.t local issues	Will be incorporated
To introduce Art of story telling	Shall identify resource person or expert in storytelling and will be delivered

Semester III

Suggestions	Action Plan
B2B Marketing	
Orientation of subject can be made more interesting	Has been taken care
Projects on marketing of non- technical products	Will be executed
Experience sharing on Loyalties, the companies build over time	Is taken care of in CRM subject
Digital Marketing	
Emphasis on Reach, Impression, Reputation, PR Management, Social Listening	To be discussed
Subject name can be called as 'Marketing of Digital Goods'	Shall deliberate this in 2 nd Cycle

Others: Useful resources shared for overall value addition for marketing students

Suggestions	Action Plan
Campaigns around the world – Cases, Insights and Learnings by Zeenat Kazi	Shall be used as part of pedagogy
H2H Marketing – The genesis of Human to Human Marketing by Philip Kotler & Waldemar	Shall be procured through Library for reference
Jaspreet Bindra – The Tech Whisperer	Shall be procured through Library for reference

Members Present

1. Dr. S G. Chiniwar, Professor, KLS IMER
2. Dr. Sushant Joshi, Associate Professor, KLS IMER
3. Dr. Ajay Jamnani, Assistant Professor, KLS IMER

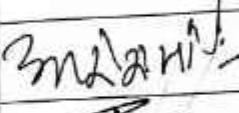
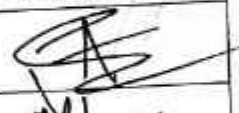
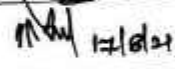

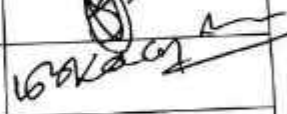
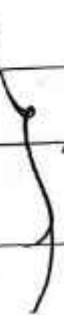



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MINUTES OF BOS MEETING

DOMAIN: - General Management

Sl. No.	Name	Designation	Organization	Signature
1	Dr Atul R Deshpande	Director	KLS IMER	
2	Dr. Arif Shaikh	Professor	KLS IMER	
3	Dr. Sushant Joshi	Associate Professor	KLS IMER	
4	Dr Sanjay K Deshpande	Assistant Professor	KLS IMER	
5	Dr. A.B. Kalkundrikar	Advisor for NAAC	VTU, Belagavi	
6	Dr. A. M. Gurav	Professor	Dept. of MBA, Shivaji University, Kolhapur	
7	Dr. Yathesh Chandra	Associate Professor	VTU, Kalaburgi	 Attended Online
8	Mr. Rahul Phadke	Partner	Prime Industries, Belagavi	
9	Mr. Rajesh Muchandikar	Director	Shree Enterprises, Belagavi	

DATE & TIME 17/8/2021, 3:00pm to 4:00pm

MODE: - Blended (Off and Online)

AGENDA

The 2nd Board of Studies Meeting (General Management) to be held on 17.08.2021

1. Welcome and introductory remarks by the Director, KLS IMER
2. Review of the minutes of the previous meeting
3. Information of courses offered for 2nd & 3rd Semester under General Management domain.
4. Approval of panel of question paper setters & answer script evaluators for 2nd & 3rd Semester
5. Remarks and feedbacks by members if any.
6. Any other matter with the permission of the Chair.


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PROCEEDINGS:

- Dr. Sanjay K Deshpande opened the meeting and moderated the same
- Dr. Atul R Deshpande, Director, KLS IMER gave opening remarks
- Dr. Sushant Joshi Presented the courses offered for the second and third semesters
- Dr. Arif Shaikh, Proposed the vote of thanks

DISCUSSION POINTS: -

- To present the courses to be offered to second and third semester students in the domain of General Management
- To seek approval of board of examiners to set question papers and evaluate answer papers

ABOUT COURSE CONTENT: -

- Dr. A B Kalkundrikar Suggested including a review of literature as a topic/module, for the course **BRM- Business Research Methods** and said it is important to teach students ways and methods of conducting a review of literature
- Dr. A M Gurav mentioned that there is a need to improve the analytical skills of the students, hence include students in research, training, and consultancy activities. He suggested that students should be encouraged to present papers at national and international conferences, this will enable experiential learning for the course **BRM- Business Research Methods**. Hypothesis testing can be followed after the basic groundwork of data collection is done.
- Dr A. M. Gurav suggested including learning topics in the first module I of the course **Global Business Environment**.
- Dr. A B Kalkundrikar suggested to include and discuss on contemporary topics like Impact of Covid 19, Pandemic on Global Business Environment, and International trade, He further said students should be made aware of the buzzing trends like climate change, world policies of world trade, Measures taken to address global issues like global warming, Sustainable development, electric mobility, all these latest happenings can be dealt under the heading recent developments in **Global Business Environment**
- Dr. Atul Deshpande suggested engaging in sessions on multilateral agreements, Free trade, Protectionism, Paris agreement on climate change. He further suggested having empirical cases on regional factors and international factors influencing global trade for the course global business environment

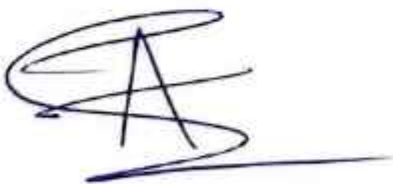
- Dr. A M Gurav suggested to have more emphasis on practicality instead of a heavy theoretical approach for the course "**Strategic Management**".
- Dr. Sanjay Deshpande requested the BOS members namely Mr. Rahul Phadke and Mr. Rajesh Muchandikar to engage some sessions on strategic management and share how strategy formulated, communicated, and implemented in the respective organizations run by them. For the course "**Strategic Management**".

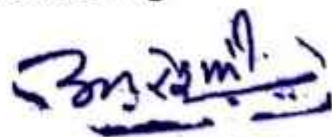
ABOUT PEDAGOGY: -

- The exclusive focus should be given to case studies or case-based methods.
- Role-plays and Presentation by students should be an exclusive focus on
- Industrial visits can also be a part of pedagogy, Frequency can be decided based on feasibility

ANY OTHER SUGGESTIONS/ General Feedback

- Dr. A. M Gurav suggested scheduling three presentations for the students undergoing internship study, First presentation can be on the selection of title. Second on data collection, the third one on pre-submission. These presentations help to guide and direct the students in the right way during their internship study.
- Dr. A. M Gurav further suggested having One value-added course for each semester
- Dr. A B Kalkundrikar, Suggested that programs should be flexible and have more emphasis to ensure we fulfill the requirements of NEP 2020.
- Board of examiners was also approved during the meeting





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